

Openserve Fibre

Broadband Fibre(FTTB)

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Telkom



Openserve Fibre Broadband

Overview

Openserve Fibre Broadband provides speeds of between **4mbps up to 200mbps** and is an asymmetrical service. Service is provided over Openserve's GPON open access Fibre network. The Openserve Fibre Broadband service may be delivered over **end-to-end Fibre or G. Fast**. Backhaul is provided **via the Metro Ethernet network**.

Benefits

- Openserve offers the convenient Openserve Connect service which facilitates the initial installation of the Fibre into the end user premises.
- The client merely needs to provide and configure a modem once the Fibre service has been installed.
- Typical OTT services which could form part of a client's value proposition.
- Fast fixed broadband access to the internet.
- Video streaming services

Unlimited Business Bundles

FOR YOUR BUSINESS

The possibilities are endless with **UNLIMITEDbusiness Lite***.

Introducing **UNLIMITEDbusiness Lite***, the fibre solution that will help your business boom, without busting your budget. Get all the benefits your growing business needs, from uncapped Telkom internet with a WiFi router, to free installation – at a price that's light on your pocket.

Sign up for a 24-month contract and get a free month's subscription.

Getting uncapped data and calls just makes good business sense.

In our tough economic climate, cost-cutting is becoming essential. Reduce your operating costs when you sign up for our enhanced **UNLIMITEDbusiness*** plans, which now include 2 IP Voice sessions that allow you to make voice calls over the internet.

UNLIMITEDbusiness* plans

UNLIMITEDbusiness Lite* plans

Fibre	10Mbps	20Mbps	40Mbps	100Mbps	200Mbps
	R649 <small>PM x 24</small>	R899 <small>PM x 24</small>	R1199 <small>PM x 24</small>	R1499 <small>PM x 24</small>	R1799 <small>PM x 24</small>
Uncapped data (new FUP**)	Yes	Yes	Yes	Yes	Yes
Access to voice service	Yes	Yes	Yes	Yes	Yes
Including router	Yes	Yes	Yes	Yes	Yes
Including installation	Yes	Yes	Yes	Yes	Yes

**Uncapped data FUP applies.
 • 24-month contract includes router and installation
 • Only these routers are supported on 200Mbps:
 - D Link Dual Band
 - Zyxel S8G 3300

Available on DSL only

DSL/Fibre Plans & Benefits	4Mbps	8Mbps	10Mbps	20Mbps	40Mbps	100Mbps
Price (PM x 24)	R799 <small>PM x 24</small>	R959 <small>PM x 24</small>	R999 <small>PM x 24</small>	R1099 <small>PM x 24</small>	R1399 <small>PM x 24</small>	R1799 <small>PM x 24</small>
Including 2 IP Voice sessions**	Yes	Yes	Yes	Yes	Yes	Yes
Including uncapped Telkom Internet	Yes	Yes	Yes	Yes	Yes	Yes
Including unlimited Telkom-to-Telkom minutes***	Yes	Yes	Yes	Yes	Yes	Yes
Including 50c per minute to other mobile operators (per-second billing)	Yes	Yes	Yes	Yes	Yes	Yes
Including CallAnswer, WaitingCall & IdentiCall	Yes	Yes	Yes	Yes	Yes	Yes
Including WiFi-enabled router	Yes	Yes	Yes	Yes	Yes	Yes
Including mobile data	1GB	2GB	2GB	3GB	3GB	3GB

ISP Value added services – Static IP

Access your computer anywhere in the world, with the surety that your IP address won't change.

- Allows the hosting of a web server or email server at your main office
- VoIP, VPNs, IP security cameras and multisite access is more reliable when static IPs are used
- Cost effective hosting
- Able to setup an FTP server
- Set up content, email and application servers with fixed public addresses that are available online
- Access to your unique IP address anywhere in the world
- Operate remotely while accessing business applications and systems online

R45.39pm x 24



ISP Value added Services (Web Hosting)

Get all the benefits of web hosting, without the cost and administration.

- Advanced infrastructure to manage all web hosting requirements
- Business convenience with centralised sales, service activation and 24/7 customer support services
- Data integrity with daily backups to ensure no loss of files or data
- Safety, security and assurance of confidentiality
- Host your business website without having to purchase the physical infrastructure
- Only pay for what you need
- Reduced turnaround times for new installations and problem management
- Each plan is tiered so your hosting with Telkom can grow along with your business



Value Added Service (VAS) Optional	
Price	VAS Type
R 30.26	Micro - 1GB Web storage, 1GB web traffic, 1 email at 1GB, Anti-virus, Spam filter, .co.za domain reg.,1 MySQL database
R 59.52	Starter - 3GB Web storage, 3GB web traffic, 5 emails at 1GB each, Anti-virus, Spam filter, .co.za domain reg.,1 MySQL database
R 89.78	Specialised - 6GB Web storage, 5GB web traffic, 8 emails at 1GB each, Anti-virus, Spam filter, .co.za domain reg.,5 MySQL databases
R 140.22	Sophisticated - 10GB Web storage, 10GB web traffic, 10 emails at 1GB each, Anti-virus, Spam filter, .co.za domain reg.,10 MySQL databases
R 200.75	Superuser - 15GB Web storage, 15GB web traffic, 20 emails at 1GB each, Anti-virus, Spam filter, .co.za domain reg.,20 MySQL databases

3rd Party Fibre Service Providers

Link Africa Business

Telkom

Introduction

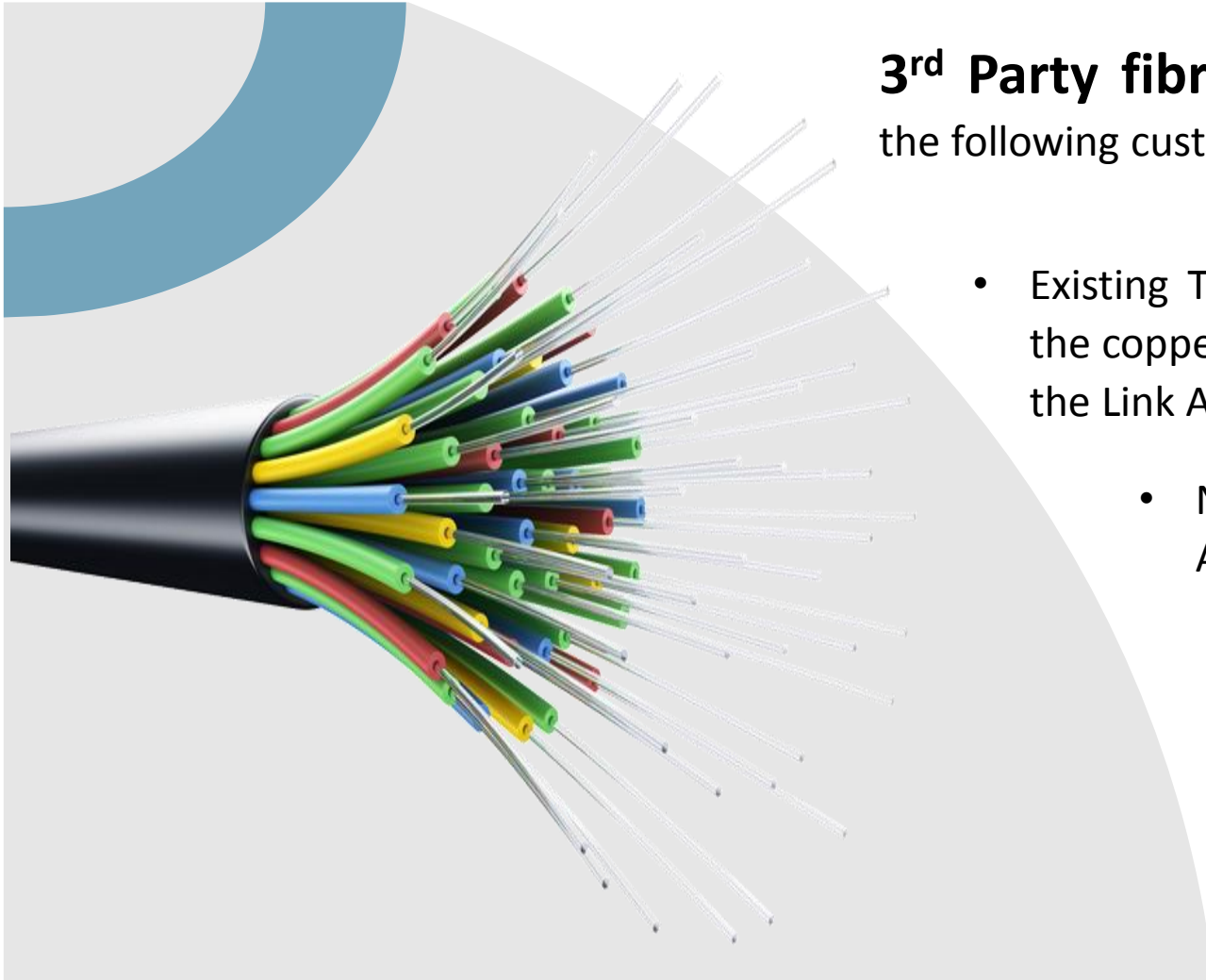
The logo for Link Africa, featuring the words "link africa" in a lowercase, sans-serif font. The "link" is in a dark blue color, and "africa" is in a lighter blue color. A small trademark symbol (TM) is located to the right of the word "africa". The logo is set against a light blue background with a white circular graphic element behind it.

The need for fibre broadband services is now in demand with new 3rd party fibre provider entrants into the market providing for an opportunity to increase the Telkom fibre coverage footprint for Business

Telkom has gone into a partnership with **Link Africa** as our second 3rd party fibre network provider

Link Africa is one of South Africa's fastest-growing providers of cost-effective, high-speed, open-access telecommunications infrastructure deploying fibre infrastructure that allows you to choose your preferred Internet Service Provider (ISP). Open-access infrastructure utilises light to transfer data through means of glass cabling making it the fastest and most reliable form of internet connectivity available. This cabling, unlike copper cabling, is resistant to water and is of no use to thieves; resulting in a more stable and reliable experience.

Link Africa has a strong fibre footprint in all metropolitan areas within South Africa; including Pretoria, Johannesburg, Cape Town, Pietermaritzburg and Durban,

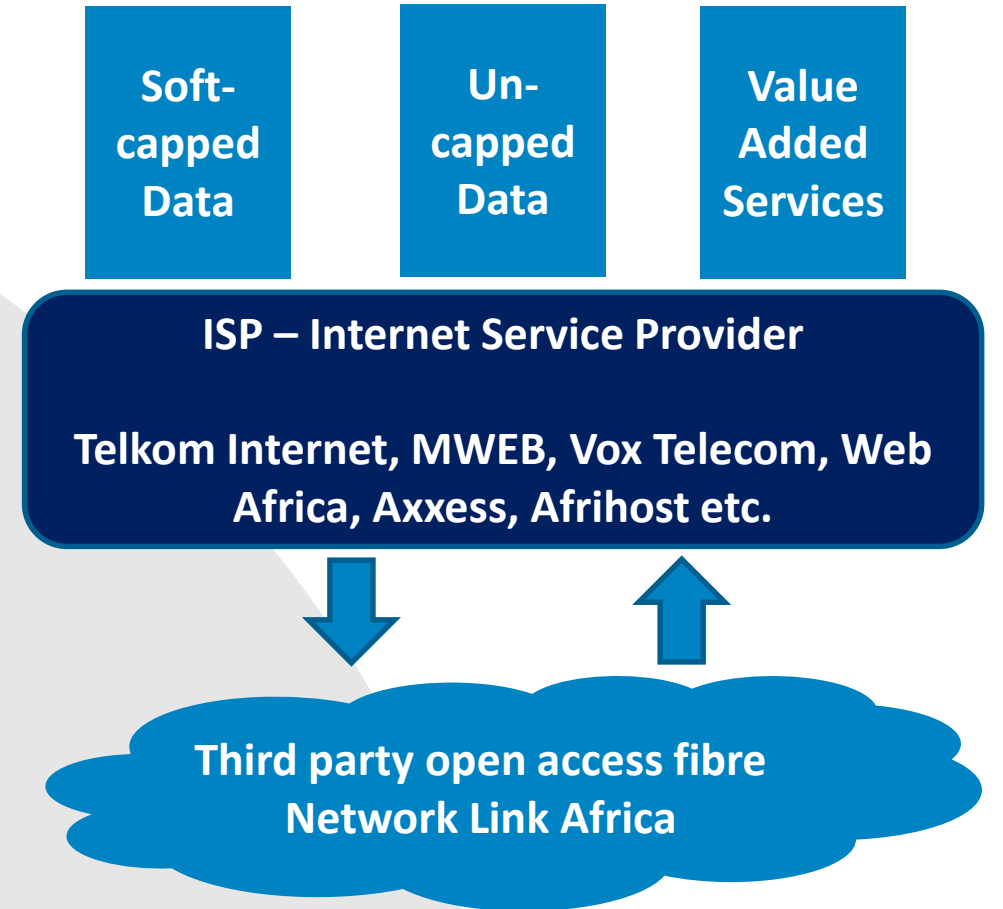


3rd Party fibre bundles will be used to target the following customers:

- Existing Telkom customers with services running over the copper infrastructure within Connected buildings in the Link Africa footprint.
- New-to-Franchise Business customers within the Link Africa fibre footprint.

What is Open Access 3rd Party Fibre Providers

- Open access providers allow that licensed Internet Service Providers (ISPs) may resell their services.
- A 3rd party access provider refers to a fibre provider other than Telkom or a division of Telkom.
- 3rd party access providers rollout fibre in areas in which there is a demand for fibre Internet services.
- ISPs, resell third party open access fibre infrastructure by bundling this with their services.
- The market differentiator is usually in what the ISP has to offer the market.
- The customer relationship is with the ISP and the fibre provider is a wholesaler to the ISP which is a market retailer.



- ✓ a month-to-month contract is also available
- ✓ No free router or installation.
- ✓ Installation fee R1725

	10Mbps	20Mbps	50Mbps	100Mbps
Business Uncapped Bundles	R807 PM x 24	R1008 PM x 24	R1311 PM x 24	R1714 PM x 24
Package	Uncapped*	Uncapped*	Uncapped*	Uncapped*
Free router	Yes	Yes	Yes	Yes
Free installation	Yes	Yes	Yes	Yes

*Always confirm prices at the time of sale